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Mount Litera
World Preschool



Mount Litera School
INTERNATIONAL

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Zee Learn Limited declares Q-4 FY16 results: reports 20% growth in Revenue from operations and 104% growth in Net Profit over Q-4 FY15.

Net Profit for FY16 up by 57% over FY15

Mumbai, 13th May, 2016: Zee Learn Limited, a leading player in core education and India's Most Trusted Diversified Education Brand*, today reported its Q4 FY16 Audited results, showing that the company is firmly set on growth path. The Board of Directors, in its meeting held today, approved and took on record the financial results of Zee Learn Ltd. for the fourth quarter ended March 31, 2016.

Q4 Highlights:

1. The company reported standalone net profit of Rs. 77.63 mn for the quarter ended March 31, 2016 as against net profit of Rs. 38.15 mn for the corresponding quarter ending March 31, 2015, 104% growth over same quarter last year.
2. Revenue from operations for the quarter ending March 31, 2016 stood at Rs. 502.31 mn, up against Rs. 416.87 mn for the corresponding quarter ending March 31, 2015, 20% growth over same quarter last year.
3. Operating EBITDA for the quarter ending March 31, 2016 stood at Rs. 114.09 mn, up against Rs. 71.86 mn for the corresponding quarter ending March 31, 2015, 59% growth over same quarter last year.

FY 2016 Highlights:

- Standalone Net profit for the company, for year ended March 31, 2016 stood at Rs. 150.69 mn, up against Net profit of Rs. 96.23 mn for the corresponding year ending March 31, 2015, 57% growth over last year.
- Standalone Revenue from operations for the year ending March 31, 2016 stood at Rs. 1390.09 mn, up against Rs. 1215.83 mn for the corresponding year ending March 31, 2015.
- Operating EBITDA for the year ending March 31, 2016 stood at Rs. 317.59 mn, up against Rs. 249.39 mn for the corresponding year ending March 31, 2015, 27% growth over last year.
- Consolidated Net profit for the company, for the year ended March 31, 2016 stood at Rs. 150.83 mn, up against Net profit of Rs. 98.94 mn for the corresponding year ending March 31, 2015, 52% growth over last year.
- Consolidated Revenue from operations for the year ending March 31, 2016 stood at Rs. 1513.28 mn, up against Rs. 1277.83 mn for the corresponding year ending March 31, 2015.
- Consolidated Operating EBITDA for the year ending March 31, 2016 stood at Rs. 432.66 mn, up against Rs. 306.08 mn for the corresponding year ending March 31, 2015, 41% growth over last year.





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Financial Highlights

Rs in Mn

Particulars	Standalone						Consolidated		
	Q4 FY16	Q4 FY15	Growth	FY16	FY15	Growth	FY16	FY15	Growth
Revenue from Operation	502.31	416.87	20%	1,390.09	1,215.83	14%	1,513.28	1,277.83	18%
Operating EBITDA	114.09	71.86	59%	317.59	249.39	27%	432.66	306.08	41%
Operating EBITDA (%)	23%	17%		23%	21%		29%	24%	
Other Income	14.82	18.18	-18%	33.77	47.34	-29%	19.83	38.35	-48%
Reported EBITDA	128.92	90.04	43%	351.36	296.73	18%	452.49	344.44	31%
Finance Cost	37.82	35.16	8%	143.85	132.48	9%	199.76	152.04	31%
Depreciation	13.46	16.74	-20%	56.82	68.02	-16%	101.90	93.45	9%
PBT	77.63	38.15	104%	150.69	96.23	57%	150.83	98.94	52%
Net Profit	77.63	38.15	104%	150.69	96.23	57%	150.83	98.94	52%

Commenting on the performance, **Mr. Umesh Pradhan, Chief Financial Officer, Zee Learn Ltd** said, "Company continues to deliver on its promise of sustained profitability and improving on margins. The Company has shown remarkable growth in profit after tax, both for the current quarter and for the 12 month period. The improved performance is a result of sustained growth in the business in spite of tough economic conditions and through various measures taken for driving efficiencies in running its pre-school and K-12 school operations, run under the brand name of 'Kidzee' and 'Mount Litera Zee School' respectively."

Zee Learn Limited:

Zee Learn Limited is the Essel Group Company. Listed on National Stock Exchange (NSE), Bombay Stock Exchange (BSE) and on Luxemburg Stock Exchange, is one of the leading education companies in India and is pioneer in providing quality education through its branded Pre-school, K-12 schools and through vocational learning institutes.

Zee Learn's Preschool brand Kidzee is today Asia's largest chain of Preschools with over 1500 Preschools across over 500 cities in towns across India. Besides providing best in class learning experience in the





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ECCE segment, Kidzee also support entrepreneurs who wish to set up a Kidzee franchise. Zee Learn also acts as a consultant to local entrepreneurs who wish to setup K-12 schools, under its brand name Mount Litera Zee Schools and provides end-to-end Education management and Advisory services. Mount Litera Zee School network is one of the fastest growing brands of K-12 schools in the private-unaided category with over 80 schools in 70+ cities in India.

Zee Learn also provides Certificate courses in the areas of Creative Arts, Media Arts and Teacher Training respectively.

Recent Recognitions for Zee Learn:

1. *Zee Learn Ltd is India's "Most Trusted organization in Diversified Education" according to Trust Research Advisory (TRA) for two consecutive years.
2. Kidzee on the other hand has been rated the Most Trusted Preschool brand by Trust Research Advisory as also the "Most Attractive Brand" in the Preschool category by same organization.
3. Mount Litera Zee School Awarded "K-12 School Chain of the year" at India Education Conclave 2015
4. Kidzee Ranked among India's Top 100 Business Opportunities by Franchise India in 2015

For additional information on financial results, please contact:

Mr. Subodh Khanna, AVP-Finance: subodh@zeelearn.com

Mr. Sidhartha Acharya: sidhartha.acharya@zeelearn.com

